

Laser Photonics Corporation

INVESTOR PRESENTATION

Jan 2024



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Massive Market Opportunity

Disruptive Products Drive Growth

Differentiation Drives Competitive Advantage

Strong Financial Profile



Overview

This presentation contains forward-looking statements or information regarding future events and the future results of Laser Photonics Corporation. (the "Company") based on current expectations, estimates, forecasts, and projections about the markets in which the Company operates and current beliefs and assumptions of the Company's management. Forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "anticipates," "expects," "may," "will," or similar words, or in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts such as express predictions of future events and trends.

The assumptions and estimates underlying these forward-looking statements are inherently uncertain and are subject to a wide variety of significant business, economic, competitive and other risks and uncertainties that could cause actual results to differ materially from those contained in those statements. In sum, forward-looking statements should not be relied upon as necessarily being indicative of future results, and the inclusion of these statements should not be regarded as a representation that the results reflected therein will be achieved.



Laser Photonics

/ AT A GLANCE

Laser Photonics delivers CleanTech laser systems through a vertically-integrated strategy targeting:

- » Corrosion control
- » Cleaning
- » And other diverse industrial applications

40
Years
Experience

>2,000
Customers

+27%
Revenue Growth
(9 Mos. 2022)

~13.0M
Cash



Experienced Management

Wayne Tupuola

Chief Executive Officer

Wayne Tupuola has over 15 years of C-level management. Prior to joining Laser Photonics, Wayne spent over 25 years of hands-on experience in fiber laser equipment manufacturing, semiconductor, aerospace industries

Igor Vodopiyanov

Vice President, R&D

Igor Vodopiyanov, PhD, is our Vice President of Research & Development. He served as a Research Scientist at Florida Institute of Technology Conducted research in Particle Physics within CMS Collaboration at the CERN Large Hadron Collider in Switzerland; Physics within Electron-Positron Collider at Petersburg Nuclear Physics Institute.

Seth Bush

Marketing Director

Mr. Bush has over 20 years of Marketing Leadership and Experience to bring companies to the next level. In this position, he will manage the growth and development of the marketing department as the company continues to expand. As the director, he will utilize his years of experience as a marketing professional to grow brand awareness while educating consumers on the company's next-generation laser systems.



Use of Proceeds

- ✓ Grow S&M HC
- ✓ Meet Existing Demand
- ✓ Accelerate Revenue Growth
- ✓ Create Economies of Scale for Component Purchasing
- ✓ Build-out Finance/Administrative Functions



Net Proceeds: \$13M

/ RECENT IPO

10/04/22



INVESTMENT HIGHLIGHTS

**1. MASSIVE MARKET
OPPORTUNITY**

01

**2. DISRUPTIVE PRODUCTS
DRIVE GROWTH**

02

**3. DIFFERENTIATION DRIVES
COMPETITIVE ADVANTAGE**

03



Massive Market Opportunity

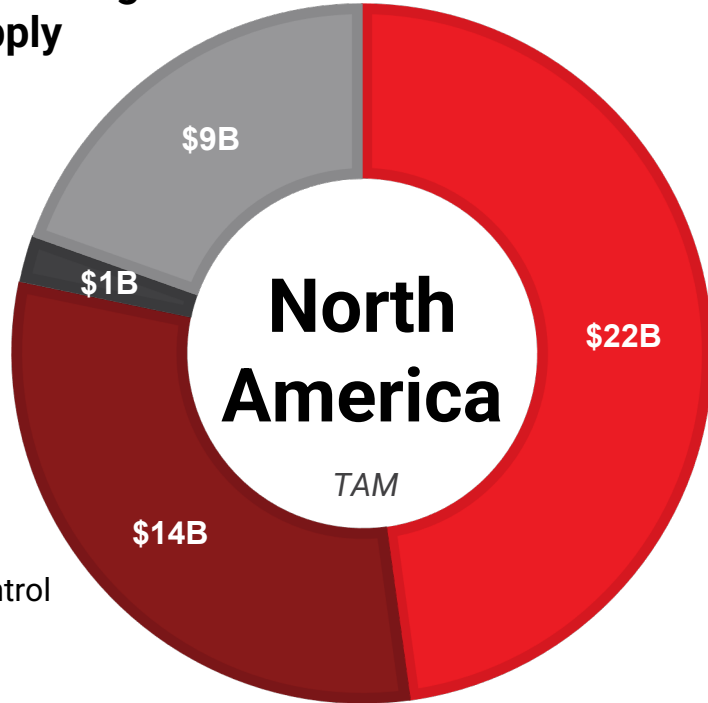


**Media Blasting
Supply**

MRO & Pentagon
Annual Corrosion Control

**Media Blasting
Equipment**

Oil & Gas
Annual Corrosion Control



\$46 Billion

/ Annual Spend for Corrosion
Control & Materials Applications



Secular Growth Drivers

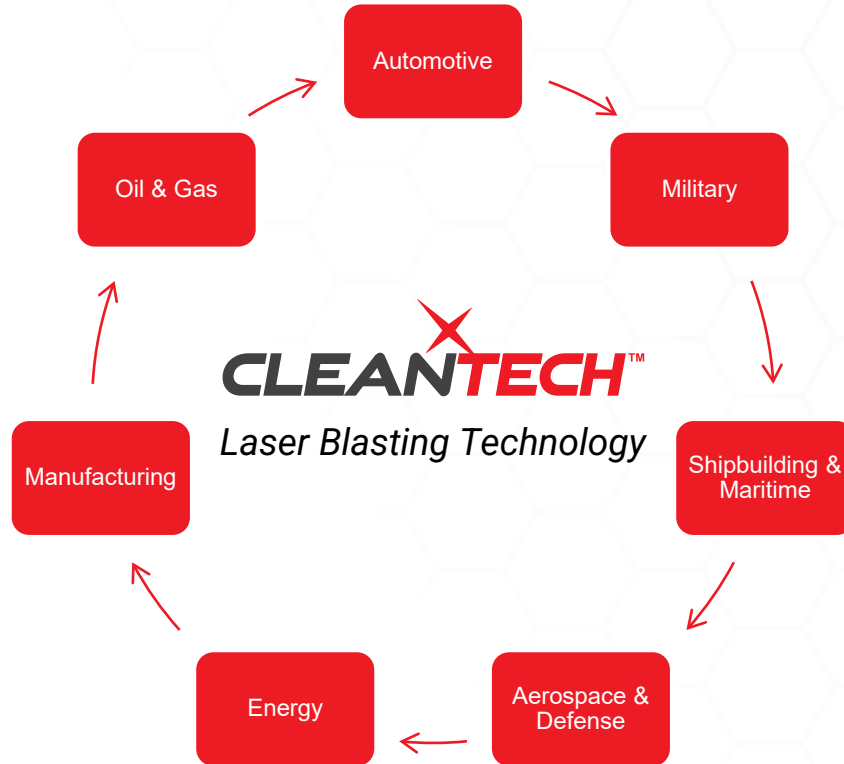
- » Environmental & sustainability concerns favor laser cleaning versus traditional methods using abrasives
 - » Gov't regulations & incentives for health/safety
 - » Unions protecting workers from inherent dangers of existing methods
 - » Sandblasting has toxic health effects e.g. Silicosis
- » Increasing demand for high-power (>500W) lasers
 - » >44% share
 - » Fastest growing segment of laser market

Still in top of first inning





Broad Industry Verticals





\$3 Billion

/ US Navy's Annual Rust Problem



Oil & Gas

/ Also has Massive Corrosion Problem

- » Assembled Component Maintenance Cleanups & Reconditioning
- » Asset Management - Parts Identification Engraving
- » Selective De-painting
- » Pre-Weld Metal Cleaning
- » Maintenance Interior & Exterior
- » Coating Prep - Post-Welding Cleaning



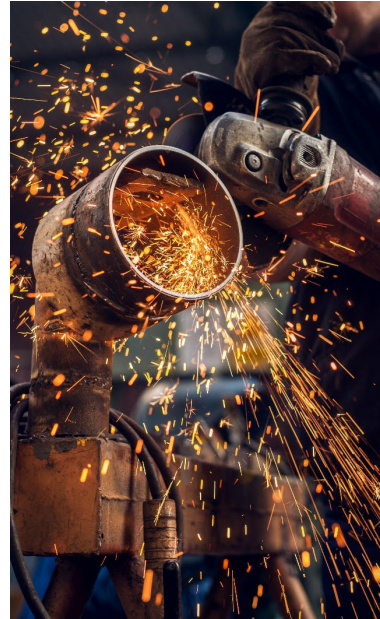
Disruptive Products Drive Growth



Today, Abrasives Dominate



- » Creates hazardous work environments
- » Huge push to replace existing model
- » Pressure from government & laborers





The Future is CleanTech™ Laser Blasting

CLEAN^X**TECH**™



Safer



Easy to Use



Eco-Friendly



CleanTech™ is Changing the Game

CleanTech™ is the most cost-effective, efficient and safe method of industrial cleaning, rust removal, paint removal and surface preparation.



No Dangerous Chemicals



No Hazardous Fumes



No Complex Cleaning Procedures



Address Many Applications

Industrial
Cleaning

MRO

Contaminates
Removal

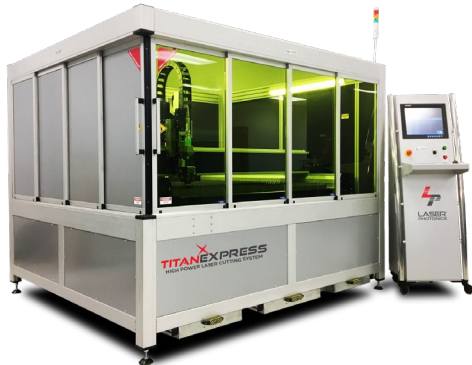
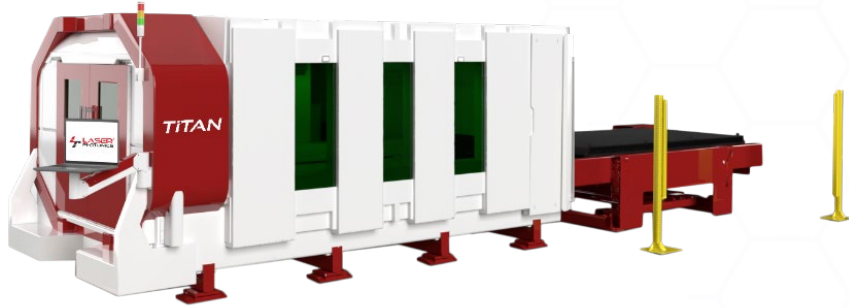
Paint
Removal

Surface
Preparation

Corrosion
Control

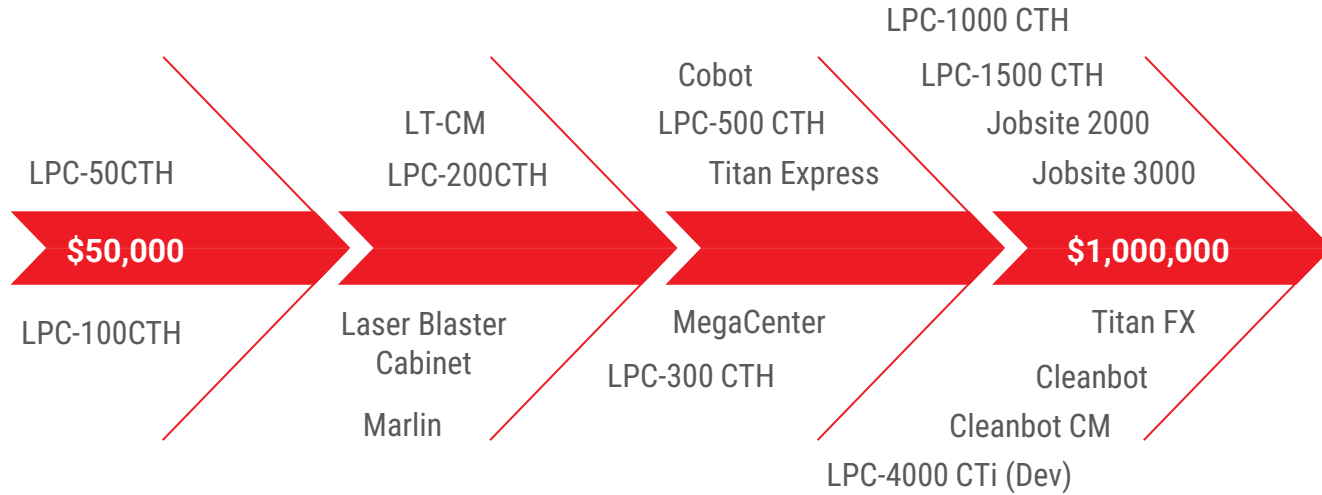


World Class Products





Products / Pricing



Digital Manufacturing



Experienced Personnel



State of the Art Scheduling



Proprietary Technology



Robust Supply chain



Differentiation Drives Competitive Advantage



We Differentiate in 3 Ways



Intellectual Property

- » ICT-Investments brings diverse portfolio of knowhow, trade secrets & proprietary technologies

Vertically Integrated Operations

- » Reduces development & manufacturing time
- » Controls quality, protects proprietary knowhow & technology
- » Enables better pricing

Intellectual Property

- » Not U.S. based

Blue Chip Customer Base



Strong Financial Profile



Attractive Valuation Metrics

\$29.5M

01/19/23 Market Cap

\$12.9M

Net IPO Proceeds

\$0.0M

Debt

\$17.3M

01/18/23
Enterprise Value

\$3.75

01/19/23 Stock Price

\$1.55

Cash Per Share

~\$0.20

2023 EPS Guidance

~19X

FWD PE



KEY TAKEAWAYS

**1. MASSIVE MARKET
OPPORTUNITY**

01

**2. DISRUPTIVE PRODUCTS
DRIVE GROWTH**

02

**3. DIFFERENTIATION DRIVES
COMPETITIVE ADVANTAGE**

03

THANK YOU.

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