

# Laser Photonics Corporation

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INVESTOR PRESENTATION

August 2023



# TOC

Overview

LPC At A  
Glance

Experienced  
Management

Use of Proceeds

## Investment Highlights

Massive Market Opportunity

Disruptive Products Drive

Growth

Differentiation Drives Competitive

Advantage

Strong Financial Profile



# Overview

This presentation contains forward-looking statements or information regarding future events and the future results of Laser Photonics Corporation. (the "Company") based on current expectations, estimates, forecasts, and projections about the markets in which the Company operates and current beliefs and assumptions of the Company's management. Forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "anticipates," "expects," "may," "will," or similar words, or in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts such as express predictions of future events and trends.

The assumptions and estimates underlying these forward-looking statements are inherently uncertain and are subject to a wide variety of significant business, economic, competitive and other risks and uncertainties that could cause actual results to differ materially from those contained in those statements. In sum, forward-looking statements should not be relied upon as necessarily being indicative of future results, and the inclusion of these statements should not be regarded as a representation that the results reflected therein will be achieved.



# Laser Photonics

/ AT A GLANCE

Laser Photonics delivers CleanTech laser systems through a vertically-integrated strategy targeting:

- » Corrosion control
- » Cleaning
- » And other diverse industrial applications

**40**  
Years  
Experience

**>2,000**  
Customer  
s

**+27%**  
Revenue Growth  
(9 Mos. 2022)

**~13.0M**  
Cash



# Experienced Management

## Wayne Tupuola

Chief Executive Officer

Wayne Tupuola has over 15 years of C-level management. Prior to joining Laser Photonics, Wayne spent over 25 years of hands-on experience in fiber laser equipment manufacturing, semiconductor, aerospace industries

## Jade Barnwell

Chief Financial Officer

Mrs. Barnwell has more than 20-years of strategic finance and business leadership experience within accounting, finance, operations, reporting, mergers & acquisitions, and business development. As CFO of Laser Photonics, Mrs. Barnwell will be an integral member of the executive leadership team with a broad range of leadership responsibilities, including financial and strategic planning, risk management, funding and capital management, SEC and regulatory compliance, and investor relations.

## Igor Vodopiyanov

Vice President, R&D

Igor Vodopiyanov, PhD, is our Vice President of Research & Development. He served as a Research Scientist at Florida Institute of Technology Conducted research in Particle Physics within CMS Collaboration at the CERN Large Hadron Collider in Switzerland; Physics within Electron-Positron Collider at Petersburg Nuclear Physics Institute.

## Seth Bush

Marketing Director

Mr. Bush has over 20 years of Marketing Leadership and Experience to bring companies to the next level. In this position, he will manage the growth and development of the marketing department as the company continues to expand. As the director, he will utilize his years of experience as a marketing professional to grow brand awareness while educating consumers on the company's next-generation laser systems.



# Use of Proceeds

- ✓ Grow S&M HC
- ✓ Meet Existing Demand
- ✓ Accelerate Revenue Growth
- ✓ Create Economies of Scale for Component Purchasing
- ✓ Build-out Finance/Administrative Functions

**Gross Proceeds: \$13M**

/ RECENT IPO

10/04/22



# INVESTMENT HIGHLIGHTS

**1. MASSIVE MARKET  
OPPORTUNITY**

**01**

**2. DISRUPTIVE PRODUCTS  
DRIVE GROWTH**

**02**

**3. DIFFERENTIATION DRIVES  
COMPETITIVE ADVANTAGE**

**03**

**4. STRONG FINANCIAL  
PROFILE**

**04**



# Massive Market Opportunity



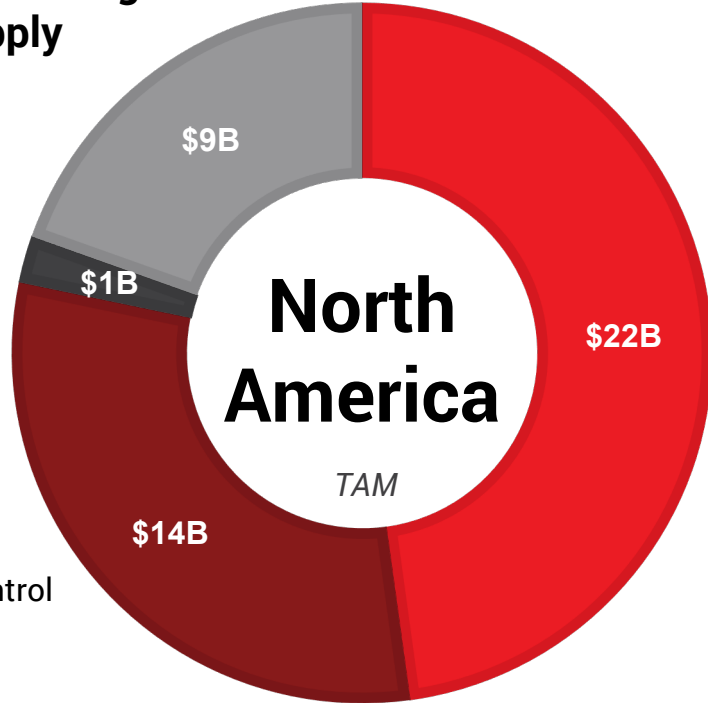


**Media Blasting  
Supply**

**MRO & Pentagon**  
Annual Corrosion Control

**Media Blasting  
Equipment**

**Oil & Gas**  
Annual Corrosion Control



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**\$46 Billion**

/ Annual Spend for Corrosion  
Control & Materials Applications



# Secular Growth Drivers

- » Environmental & sustainability concerns favor laser cleaning versus traditional methods using abrasives
  - » Gov't regulations & incentives for health/safety
  - » Unions protecting workers from inherent dangers of existing methods
  - » Sandblasting has toxic health effects e.g. Silicosis
- » Increasing demand for high-power (>500W) lasers
  - » >44% share
  - » Fastest growing segment of laser market

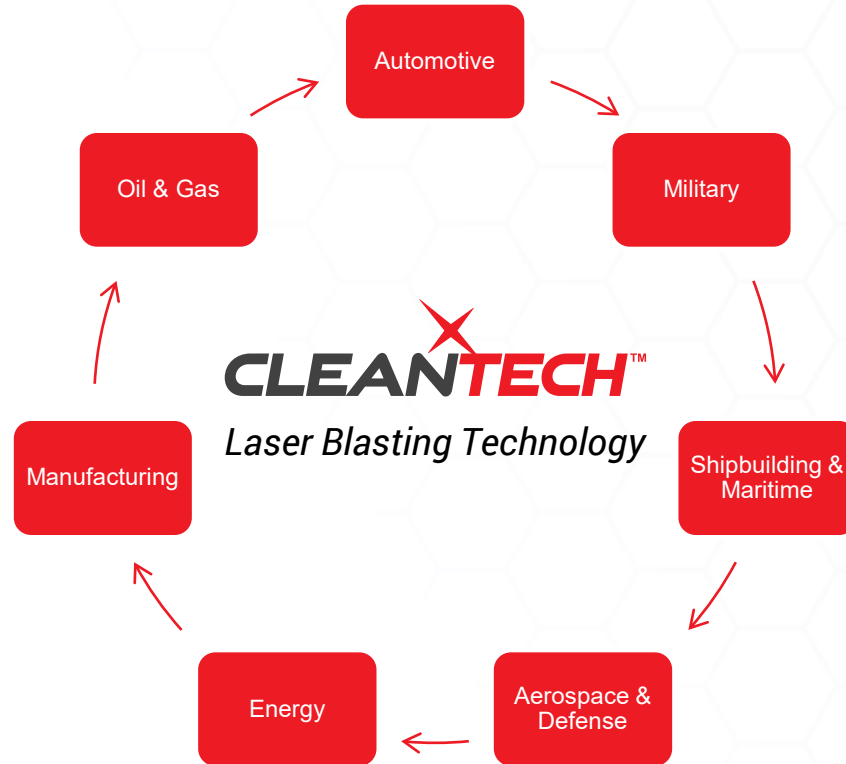
**Still in top of first inning**

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# Broad Industry Verticals





# \$3 Billion

/ US Navy's Annual Rust Problem



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# Oil & Gas

/ Also has Massive Corrosion Problem

- » Assembled Component Maintenance Cleanups & Reconditioning
- » Asset Management - Parts Identification Engraving
- » Selective De-painting
- » Pre-Weld Metal Cleaning
- » Maintenance Interior & Exterior
- » Coating Prep - Post-Welding Cleaning



# **Disruptive Products Drive Growth**

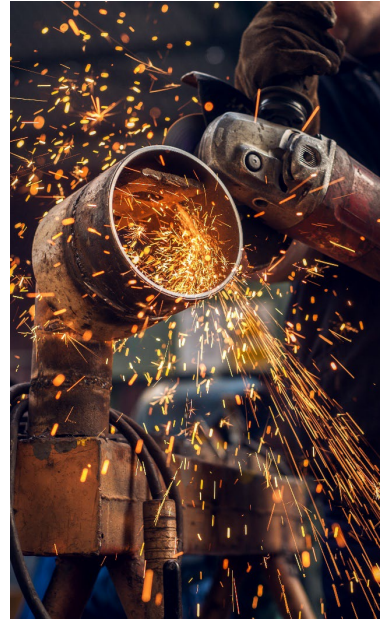




# Today, Abrasives Dominate

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- » Creates hazardous work environments
- » Huge push to replace existing model
- » Pressure from government & laborers





# The Future is CleanTech™ Laser Blasting

**CLEAN**<sup>X</sup>**TECH™**



Safer



Easy to Use



Eco-Friendly





# CleanTech™ is Changing the Game

*CleanTech™ is the most cost-effective, efficient and safe method of industrial cleaning, rust removal, paint removal and surface preparation.*



No Dangerous Chemicals



No Hazardous Fumes



No Complex Cleaning Procedures



# Address Many Applications

Industrial  
Cleaning

MRO

Contaminates  
Removal

Paint  
Removal

Surface  
Preparation

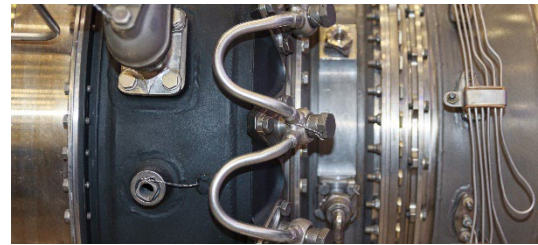
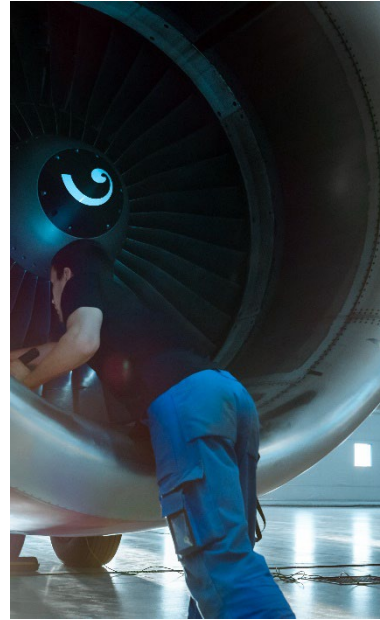
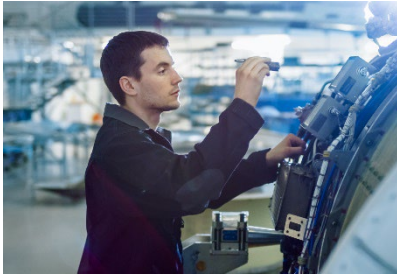
Corrosion  
Control



# Aeronautical

The DoD has a wide range of repair, testing, and manufacturing facilities that can be useful to aerospace and aviation industry firms. Salient capabilities include:

- » Aircraft composites
- » Gas turbine engines
- » Component fabrication & repair





# Marine

The U.S. Navy shipyards possess a wide array of industrial capabilities, including:

- »Engineering, testing, and measurement
- »Manufacturing
- »Ship construction and repair
- »Marine equipment repair



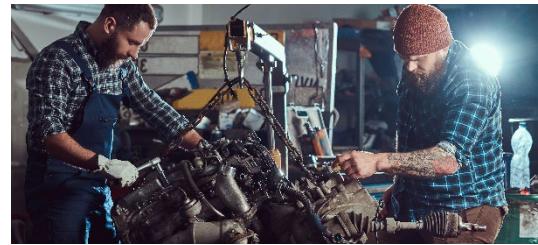




# Automotive

Depot facilities operated by the Army and Marine Corps can repair, remanufacture, and test a wide array of automotive vehicle systems and components. Specific capabilities include:

- » Manufacturing
- » Gas turbine and reciprocating engines
- » Vehicle repair, testing & calibration

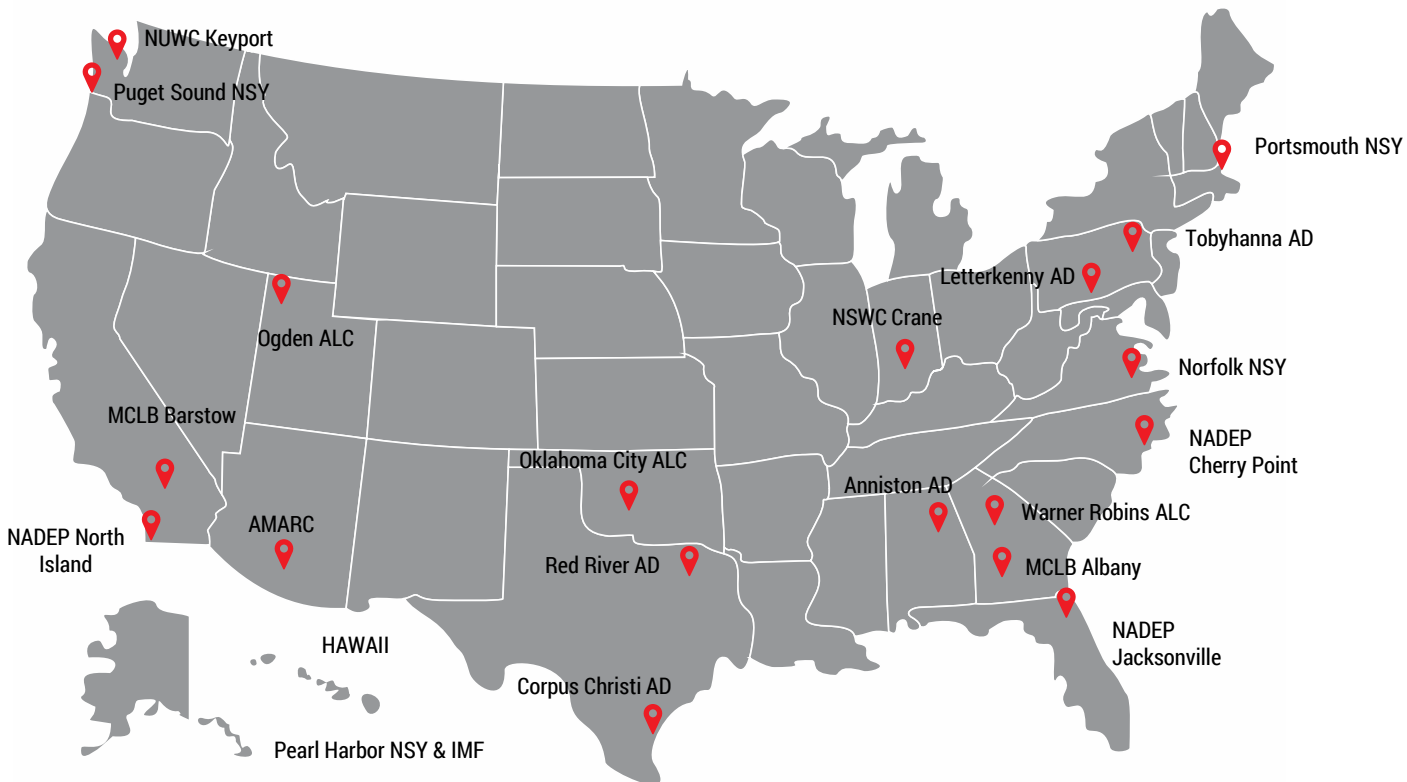




# Location of DOD's Maintenance Depots

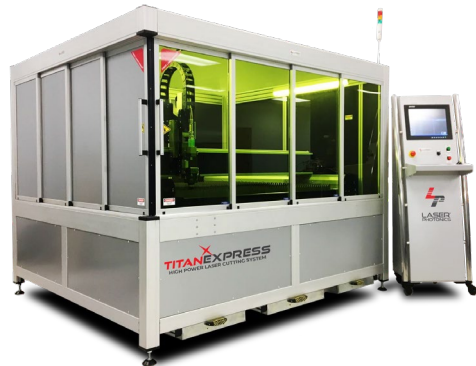
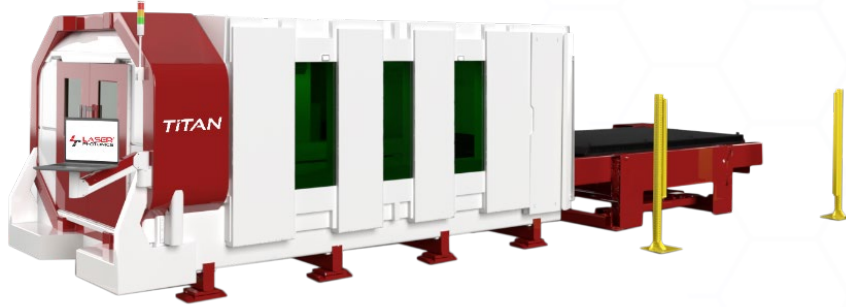
## LEGEND

- » AD Army Depot
- » ALC Air Logistics Center (Air Force)
- » AMARC Aerospace Maintenance and Regeneration Center (Air Force)
- » IMF Intermediate Maintenance Facility
- » MCLB Marine Corps Logistics Base
- » NADEP Naval Air Depot
- » NSWC Naval Surface Warfare Center
- » NSY Naval Shipyard
- » NUWC Naval Undersea Warfare Center



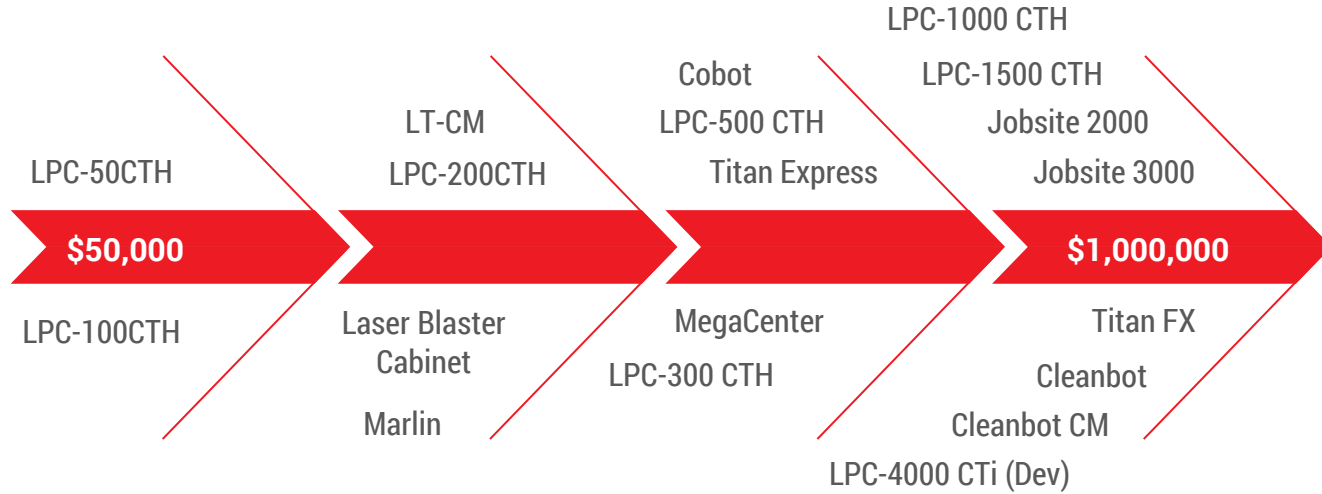


# World Class Products





# Products / Pricing



Digital Manufacturing



Experienced Personnel



State of the Art Scheduling



Proprietary Technology



Robust Supply chain

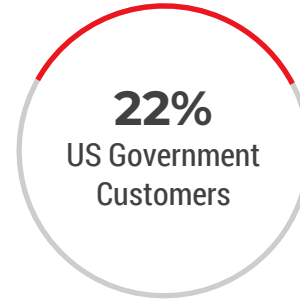




# **Differentiation Drives Competitive Advantage**



# We Differentiate in 3 Ways



## Intellectual Property

- » ICT-Investments brings diverse portfolio of knowhow, trade secrets & proprietary technologies

## Intellectual Property

- » Not U.S. based

## Vertically Integrated Operations

- » Reduces development & manufacturing time
- » Controls quality, protects proprietary knowhow & technology
- » Enables better pricing

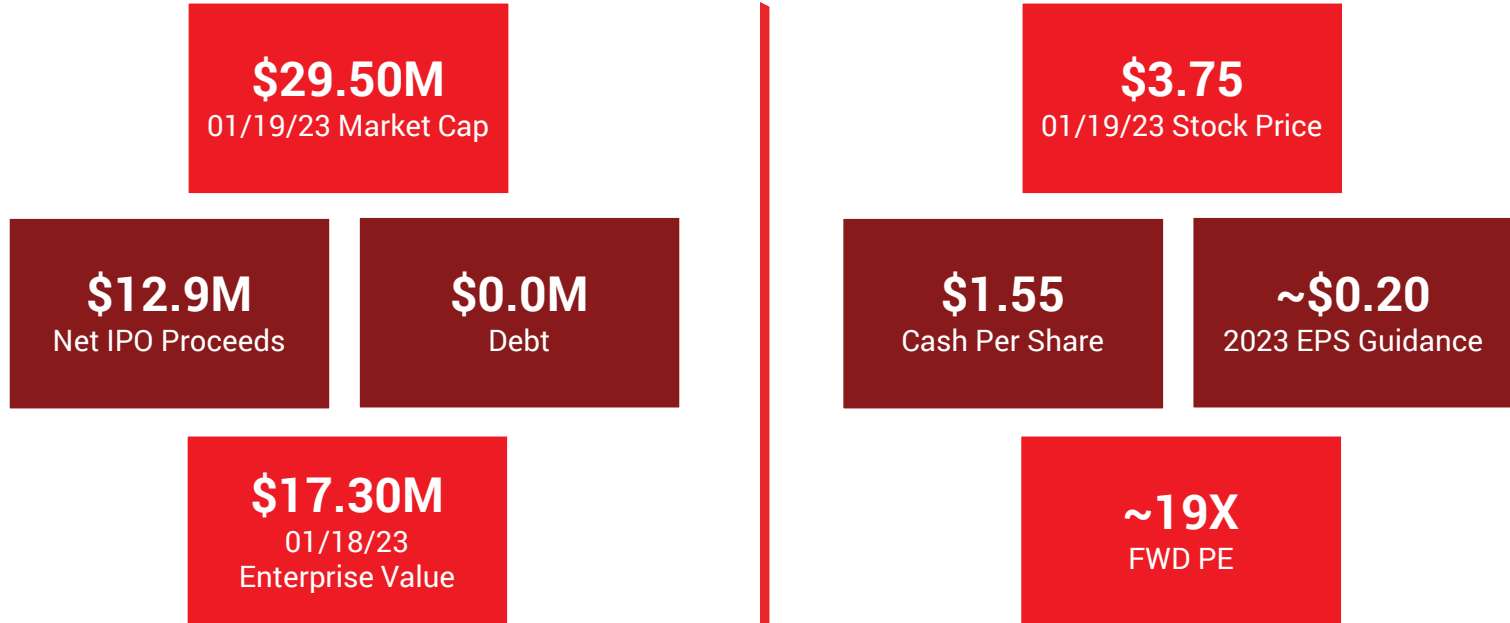
## Blue Chip Customer Base



# **Strong Financial Profile**



# Attractive Valuation Metrics





# KEY TAKEAWAYS

**1. MASSIVE MARKET OPPORTUNITY**

01

**2. DISRUPTIVE PRODUCTS DRIVE GROWTH**

02

**3. DIFFERENTIATION DRIVES COMPETITIVE ADVANTAGE**

03

**4. STRONG FINANCIAL PROFILE**

04

# THANK YOU.

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